



**MASAN CONSUMER CORPORATION**  
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**ENGLISH TRANSLATION**

**PROPOSAL**

**AT THE 2017 ANNUAL GENERAL MEETING OF SHAREHOLDERS**

*Regarding: 2016 Profit Allocation and 2017 dividend advance*

- Pursuant to the Law of Enterprise No. 68/2014/QH13 passed by the National Assembly of Social Republic of Vietnam on 26 November 2014;
- Pursuant to the Securities Law No. 70/2006/QH11 passed by the National Assembly of Social Republic of Vietnam on 29 June 2006;
- Pursuant to the Charter of Masan Consumer Corporation (the “Company”).

We would like to present the 2017 Annual General Meeting of Shareholders the summary of business results of 2017 and undistributed profits after tax as of 31 December 2016 on the audited consolidated financial statements as follows:

<b>Unit</b>	<b>VND</b>
Net revenue	13,789,759,442,477
Profit before tax	3,162,852,516,137
Income tax expense – current	(432,682,942,969)
Income tax benefit – deferred	60,942,674,227
<b>Net profit after tax</b>	<b>2,791,112,247,395</b>
<b>Net profit after tax attributable to equity shareholders of the Company</b>	<b>2,679,382,871,020</b>
<b>Undistributed profits after tax as of 1/1/2016</b>	
	<b>2,984,708,427,270</b>
Payment for Board of Directors fees of a subsidiary	(967,126,924)
Net profit after tax attributable to equity shareholders of the Company	2,679,382,871,020
Dividend	(2,896,096,655,200)
<b>Change in ownership in subsidiaries without a change in control</b>	<b>(332,377,203,787)</b>
<b>Undistributed profits after tax as of 31/12/2016</b>	<b>2,434,650,312,379</b>

We would like to present the General Meeting of Shareholders to approve the 2016 profit allocation of the Company as follows:

- To allocate to the bonus and welfare funds from the retained earnings of the Company as of 31 December 2016: VND0.

- To distribute 2016 dividends in cash: VND2,578,318,876,142, in which VND237,598,349,642 paid in 2016. The total of remaining cash dividend for 2016 (after subtracting the advance of VND237,598,349,642 paid in 2016) is 45% (4,500 VND/ share). Timing to pay the rest 2016 dividends: within 6 months from the date of General Meeting of Shareholders Resolutions.
- To authorize the Board of Directors (and to approve the Board of Directors to re-authorize the Chairman) to decide the relevant issues and implement the procedures to pay and advance dividends in accordance with the law and on the basis of optimizing cash flow and deposits of the Company.

We also would like to present the General Meeting of Shareholders to approve the dividend advance in 2017. To approved the authorization of the Board of Directors, depending on the business results, business plan and ensure the optimization of cash flow, to decide all relevant issues to the dividend advance in 2017, including but not limited to decisions on the implement of dividend advance, ratio of dividend advance, timing and method of payment (if any).

*Ho Chi Minh City, April 10, 2017*

**ON BEHALF OF THE BOARD**

**CHAIRMAN**

*(Signed and sealed)*

**NGUYEN DANG QUANG**