



MASAN CONSUMER CORPORATION  
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**ENGLISH TRANSLATION**

**PROPOSAL**

**AT THE 2018 ANNUAL GENERAL MEETING OF SHAREHOLDERS**

*Regarding: 2017 Profit Allocation and 2018 dividend advance*

- Pursuant to the Law of Enterprise No. 68/2014/QH13 passed by the National Assembly of Social Republic of Vietnam on 26 November 2014;
- Pursuant to the Securities Law No. 70/2006/QH11 passed by the National Assembly of Social Republic of Vietnam on 29 June 2006;
- Pursuant to the Charter of Masan Consumer Corporation (the “Company”).

We would like to present the 2018 Annual General Meeting of Shareholders the plan of 2017 profit allocation and 2018 dividend advance as follows:

**1. The plan of 2017 profit allocation and 2018 dividend advance:**

We would like to present the 2018 Annual General Meeting of Shareholders the summary of business results of 2017 and undistributed profits after tax as of 31 December 2017 on the audited consolidated financial statements as follows:

<b>Unit</b>	<b>VND</b>
Net revenue	13,213,640,273,416
Profit before tax	2,621,967,572,364
Income tax expense – current	(398,411,246,861)
Income tax benefit – deferred	22,441,350,578
<b>Net profit after tax</b>	<b>2,245,997,676,081</b>
<b>Net profit after tax attributable to equity shareholders of the Company</b>	<b>2,131,847,621,907</b>
<b>Undistributed profits after tax as of 1/1/2017</b>	
	<b>2,434,650,312,379</b>
Payment for Board of Directors fees of its subsidiaries	-
Net profit after tax attributable to equity shareholders of the Company	2,131,847,621,907
Dividend	2,340,720,526,500
<b>Change in ownership in subsidiaries without a change in control</b>	<b>244,954,586</b>
<b>Undistributed profits after tax as of 31/12/2017</b>	<b>2,226,022,362,372</b>

We would like to present the General Meeting of Shareholders to approve the 2017 profit allocation and 2018 dividend advance of the Company as follows:

- To allocate to the bonus and welfare funds from the retained earnings of the Company as of 31 December 2017: VND0.
- To distribute 2017 dividend and 2018 dividend advance in cash: 45% (4,500 VND/share). Timing to pay the 2017 dividend and 2018 dividend advance: within 6 months from the date of General Meeting of Shareholders Resolutions. The payment can be made in one or more tranches.
- To authorize the Board of Directors (and to approve the Board of Directors to re-authorize the Chairman) to decide the relevant issues and implement the procedures to pay and advance dividends in accordance with the law and on the basis of optimizing cash flow and deposits of the Company.

## **2. The plan of 2018 dividend advance:**

In addition to the 2017 profit allocation and 2018 dividend advance as mentioned in item 1 above, we also would like to present the General Meeting of Shareholders to approve the dividend advance in 2018. To authorize the Board of Directors, subject to the business results, business plan and optimizing cash flow, to decide at its sole discretion all matters related to the advance of dividend in 2018, including whether or not to implement the dividend advance, percentage of dividend to be advanced, timing, payment method and other matters related to the advance of dividend for the shareholders.

*Ho Chi Minh City, April 13, 2018*

**ON BEHALF OF THE BOARD**

**CHAIRMAN**

*(Signed and sealed)*

**TRUONG CONG THANG**