

Separate Interim Financial Statements for the six-month period ended 30 June 2022





# Masan Consumer Corporation Corporate Information

## Enterprise Registration Certificate No.

0302017440

31 May 2000

The Enterprise Registration Certificate has been amended several times, the most recent of which is dated 26 October 2020. The Enterprise Registration Certificate and its amendments were issued by the Department of Planning and Investment of Ho Chi Minh City.

#### **Board of Directors**

Mr Danny Le	Chairman
Mr Truong Cong Thang	Member
Ms Nguyen Hoang Yen	Member
Mr Nguyen Thieu Quang	Member
Ms Nguyen Thi Thu Ha	Member
Ms Nguyen Thu Hien	Member

## **Board of Management**

Mr Truong Cong Thang	
Ms Nguyen Hoang Yen	
Mr Pham Hong Son	

# Chief Executive Officer

Deputy Chief Executive Officer Deputy Chief Executive Officer

## Registered Office

12<sup>th</sup> Floor, MPlaza Saigon 39 Le Duan, Ben Nghe Ward District 1, Ho Chi Minh City Vietnam

Auditor

KPMG Limited Vietnam

# Masan Consumer Corporation Statement of the Board of Management

The Board of Management of Masan Consumer Corporation ("the Company") presents this statement and the accompanying separate interim financial statements of the Company for the six-month period ended 30 June 2022.

The Company's Board of Management is responsible for the preparation and fair presentation of the separate interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Company's Board of Management:

- (a) the separate interim financial statements set out on pages 5 to 45 give a true and fair view of the separate financial position of the Company as at 30 June 2022, and of its separate results of operations and its separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company's Board of Management has, on the date of this statement, authorised the accompanying separate interim financial statements for issue.

On behalf of the Board of Management

Gổ PHẨN HÀNG TIỆU DÙNG MASAN

PNousen Hoang Yen
Authorised Representative

Ho Chi Minh City, 18 August 2022



KPMG Limited Branch 10" Floor, Sun Wah Tower 115 Nguyen Hue Street, Ben Nghe Ward District 1, Ho Chi Minh City, Vietnam +84 (28) 3821 9266 | kpmg.com.vn

#### INTERIM FINANCIAL INFORMATION REVIEW REPORT

## To the Shareholders Masan Consumer Corporation

We have reviewed the accompanying separate interim financial statements of Masan Consumer Corporation ("the Company"), which comprise the separate balance sheet as at 30 June 2022, the separate statements of income and cash flows for the sixmonth period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 18 August 2022, as set out on pages 5 to 45.

#### Management's Responsibility

The Company's Board of Management is responsible for the preparation and fair presentation of these separate interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of separate interim financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on these separate interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements No. 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### **Auditor's Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying separate interim financial statements do not give a true and fair view, in all material respects, of the separate financial position of Masan Consumer Corporation as at 30 June 2022 and of its separate results of operations and its separate cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

KPMG Limited's Branch in Ho Chi Minh City

/ietnam

Review Report No.: 22-01-00305-22-1

CHI NHÁNH V CÔNG TY TNHH

**KPMG** 

Nelson Rodriguez Casihan Practicing Auditor Registration Certificate No. 2225-2018-007-1 Deputy General Director

Ho Chi Minh City, 18 -08- 2022

Nguyen Thuy Ninh Practicing Auditor Registration Certificate No. 4623-2018-007-1

# Masan Consumer Corporation Separate balance sheet as at 30 June 2022

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2022 VND	1/1/2022 VND
ASSETS				
Current assets (100 = 110 + 130 + 140 + 150)	100		18,120,516,717,013	20,442,047,221,235
Cash and cash equivalents Cash	110 111	7	3,952,327,994,716 16,335,834,716	<b>9,340,198,391,379</b> 7,298,391,379
Cash equivalents	112		3,935,992,160,000	9,332,900,000,000
Accounts receivable – short-term Accounts receivable from customers	130 131	9	13,519,423,896,500 508,918,316,161	10,444,572,505,069 486,176,356,462
Prepayments to suppliers	132		11,339,574,487	19,717,376,602
Short-term loans receivable Other short-term receivables	135 136	10 11(a)	4,421,581,871,592 8,577,584,134,260	4,086,581,871,592 5,852,096,900,413
Inventories	140	12	631,229,859,837	648,736,035,986
Inventories	141		641,851,193,364	675,385,095,323
Allowance for inventories	149		(10,621,333,527)	(26,649,059,337)
Other current assets	150		17,534,965,960	8,540,288,801
Short-term prepaid expenses	151		10,449,598,182	8,540,288,801
Deductible value added tax	152		7.085.367.778	-





# Masan Consumer Corporation Separate balance sheet as at 30 June 2022 (continued)

Form B 01a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

C-1-		30/6/2022	4 14 12 02 2
Code	Note	VND	1/1/2022 VND
200		8,765,771,751,947	8,838,694,256,400
210		24,812,687,071	29,955,973,671
216	11(b)	24,812,687,071	29,955,973,671
220		58,507,047,083	76,551,082,911
221	13	12,102,430,093	12,350,548,079
222		95,093,891,903	93,234,197,693
223		(82,991,461,810)	(80,883,649,614)
227	14	46,404,616,990	64,200,534,832
228		289,714,438,133	289,714,438,133
229		(243,309,821,143)	(225,513,903,301)
240		8,831,689,175	1,085,404,617
242	15	8,831,689,175	1,085,404,617
250		8,491,171,509,348	8,461,671,509,348
251	8	8,491,171,509,348	8,461,671,509,348
260		182,448,819,270	269,430,285,853
261	16	10,396,490,303	8,548,881,323
262	17	172,052,328,967	260,881,404,530
270		26,886,288,468,960	29,280,741,477,635
	210 216 220 221 222 223 227 228 229 240 242 250 251 260 261 262	210 216 11(b)  220 221 13 222 223 227 14 228 229  240 242 15  250 251 8  260 261 16 262 17	200       8,765,771,751,947         210       24,812,687,071         216       11(b)       24,812,687,071         220       58,507,047,083         221       13       12,102,430,093         222       95,093,891,903         223       (82,991,461,810)         227       14       46,404,616,990         228       289,714,438,133         229       (243,309,821,143)         240       8,831,689,175         242       15       8,831,689,175         250       8,491,171,509,348         251       8       8,491,171,509,348         251       8       8,491,171,509,348         260       182,448,819,270         261       16       10,396,490,303         262       17       172,052,328,967

# Masan Consumer Corporation Separate balance sheet as at 30 June 2022 (continued)

Form B 01a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Code	Note	30/6/2022 VND	1/1/2022 VND
RESOURCES				
LIABILITIES $(300 = 310 + 330)$	300		8,203,402,473,376	10,953,041,901,826
Current liabilities	310		8,175,983,102,090	10,925,496,897,621
Accounts payable to suppliers	311	18	1,667,320,583,717	4,044,609,067,617
Advances from customers	312		54,624,833,088	108,449,608,041
Taxes payable to State Treasury	313	19	27,647,621,424	176,221,324,817
Payables to employees	314		37,143,747,560	
Accrued expenses	315	20	1,004,447,151,442	1,503,951,151,776
Other short-term payables	319	21(a)	234,469,710,728	13,266,952,054
Short-term borrowings	320	22	5,150,329,454,131	5,078,998,793,316
Long-term liabilities	330		27,419,371,286	27,545,004,205
Other long-term payables	337	21(b)	27,419,371,286	27,545,004,205
EQUITY $(400 = 410)$	400		18,682,885,995,584	18,327,699,575,809
Owners' equity	410	23	18,682,885,995,584	18,327,699,575,809
Share capital	411	24	7,267,938,180,000	7,267,938,180,000
- Ordinary shares with voting rights	411a		7,267,938,180,000	7,267,938,180,000
Share premium	412	24	3,560,554,240,858	3,560,554,240,858
Treasury shares	415	24	(994,666,327,121)	(994,666,327,121)
Undistributed profits after tax	421		8,849,059,901,847	8,493,873,482,072
<ul> <li>Undistributed profits after tax brought forward</li> <li>Undistributed profit after tax for the</li> </ul>	421a		8,493,873,482,072	2,848,603,635,250
current period/prior year	421b		355,186,419,775	5,645,269,846,822
TOTAL RESOURCES (440 = 300 + 400)	440		26,886,288,468,960	29,280,741,477,635

Prepared by:

Phan Thi Thuy Hoa

Chief Accountant

Cổ PHẨN
HÀNG TIÊU DÙNG
MASAN

Huynh Viet Thang Chief Financial Officer

18 August 2022

7.P Honguyen Hoang Yen
Authorised Representative

# Masan Consumer Corporation Separate statement of income for the six-month period ended 30 June 2022

Form B 02a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Six-month p	period ended
Code	Note	30/6/2022 VND	30/6/2021 VND
01	26	11,472,287,865,742	10,857,485,053,178
02	26	69,016,274,790	231,325,486,081
10	26	11,403,271,590,952	10,626,159,567,097
11	27	8,915,023,161,214	8,276,011,165,448
20		2,488,248,429,738	2,350,148,401,649
21	28	286,463,371,036	265,184,685,231
			58,767,055,914
			49,758,992,465
	30		1,866,926,957,410
26	31	253,223,061,137	202,274,558,235
30		445,389,630,237	487,364,515,321
31		227 992 548	79,778,140
32		22,154	99,071
40		227,970,394	79,679,069
50		445,617,600,631	487,444,194,390
51	33	1,602,105,293	67,273,516,790
52	33	88,829,075,563	31,045,816,768
60		355,186,419,775	389,124,860,832
	01 02 10 11 20 21 22 23 25 26 30 31 32 40 50 51	01 26 02 26 10 26 11 27 20 21 28 22 29 23 25 30 26 31 30 31 32 40 50 51 33 52 33	Code         Note         VND           01         26         11,472,287,865,742           02         26         69,016,274,790           10         26         11,403,271,590,952           11         27         8,915,023,161,214           20         2,488,248,429,738           21         28         286,463,371,036           22         29         104,261,716,957           66,690,471,472         25         30         1,971,837,392,443           26         31         253,223,061,137           30         445,389,630,237           31         227,992,548           22,154           40         227,970,394           50         445,617,600,631           51         33         1,602,105,293           52         33         88,829,075,563

18 August 2022

Prepared by:

Phan Thi Thuy Hoa

Chief Accountant

Huynh Viet Thang Chief Financial Officer HÀNG TIÊU DÙNG MASAN

CÔ PHẨN

Approved by:

Neuven Hoang Yen Authorised Representative

The accompanying notes are an integral part of these separate interim financial statements

# Masan Consumer Corporation Separate statement of cash flows for the six-month period ended 30 June 2022 (Indirect method)

Form B 03a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Six-month period ended			
	Code 30/6/2022		30/6/2021	
	Couc	VND	VND	
CASH FLOWS FROM OPERATING ACTIVI	TIES			
Accounting profit before tax Adjustments for	01	445,617,600,631	487,444,194,390	
Depreciation and amortisation	02	19,903,730,038	19,786,454,346	
Allowances and provisions	03	12,991,279,578	36,218,897,695	
Exchange losses arising from revaluation of monetary items denominated in foreign		2005-200-2000-3281		
currencies	04	26,796,255,481	2,379,995,902	
Gains on disposals of fixed assets Interest income and related income from	05	₹.	(41,529,721)	
investing activities	05	(282,785,082,872)	(263,149,429,678)	
Interest expense	06	66,690,471,472	49,758,992,465	
Operating profit before changes in working capital	08	289,214,254,328	332,397,575,399	
Change in receivables and other assets	09	(69,228,386,214)	(30,167,521,806)	
Change in inventories	10	4,514,896,571	(109,822,115,277)	
Change in payables and other liabilities	11	(2,719,605,338,443)	(276,860,693,627)	
Change in prepaid expenses	12	(1,617,842,932)	(2,116,440,100)	
		(2,496,722,416,690)	(86,569,195,411)	
Interest paid	14	(61,918,997,069)	(52,942,353,083)	
Corporate income tax paid	15	(117,753,307,820)	(143,996,866,870)	
Net cash flows from operating activities	20	(2,676,394,721,579)	(283,508,415,364)	





# Masan Consumer Corporation Separate statement of cash flows for the six-month period ended 30 June 2022 (Indirect method – continued)

Form B 03a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Six-month period ended		
	Code	30/6/2022 VND	30/6/2021 VND
CASH FLOWS FROM INVESTING ACTIVITIE	ES		
Payments for additions to fixed assets and other			
long-term assets	21	(8,610,706,720)	(8,864,683,619)
Proceeds from disposals of fixed assets	22	(0)0101,001,207	41,529,721
Payments for granting loans	23	(335,000,000,000)	(90,000,000,000)
Placements of term deposits to banks and			
other investments	23	(4,680,000,000,000)	(95,000,000,000)
Receipts from collecting loans	24		102,670,000,000
Withdrawal of term deposits from banks and			
other investments	24	1,350,000,000,000	40,000,000,000
Payments for investment in a subsidiary	25	(29,500,000,000)	(27,000,000,000)
Receipts of interest and distributed profits	27	940,711,271,038	1,609,293,341,109
Net cash flows from investing activities	30	(2,762,399,435,682)	1,531,140,187,211
CASH FLOWS FROM FINANCING ACTIVITI	ES		
Proceeds from borrowings from banks	33	7,237,261,760,711	7,425,343,183,165
Payments to settle loan principals to banks	34	(7,186,203,681,258)	(8,094,517,906,429)
Payments of dividends	36	(146,115,600)	(184,503,586,500)
Net cash flows from financing activities	40	50,911,963,853	(853,678,309,764)
Net cash flows during the period $(50 = 20 + 30 + 40)$	50	(5,387,882,193,408)	393,953,462,083
Cash and cash equivalents at beginning of the period	60	9,340,198,391,379	2,947,154,597,143
Effect of exchange rate fluctuations on cash and cash equivalents	61	11,796,745	190,384,779
Cash and cash equivalents at end of the period $(70 = 50 + 60 + 61)$	70	3,952,327,994,716	3,341,298,444,005

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Masan Consumer Corporation Separate statement of cash flows for the six-month period ended 30 June 2022 (Indirect method - continued)

Form B 03a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### NON-CASH INVESTING AND FINANCING ACTIVITIES

Six-month period ended 30/6/2022 30/6/2021

VND

Approved by

**CÔNG TY** CÔ PHẨN HÀNG TIÊU DÙN MASAN

VND

Collection of loans receivable through net-off with dividends payable

3,002,982,502,500

18 August 2022

Prepared by:

Phan Thi Thuy Hoa

Huynh Viet Thang Chief Accountant Chief Financial Officer T.P H Nguyen Hoang Yen Authorised Representative

Notes to the separate interim financial statements for the six-month period ended 30 June 2022

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

These notes form an integral part of and should be read in conjunction with these accompanying separate interim financial statements.

# 1. Reporting entity

#### (a) Ownership structure

Masan Consumer Corporation ("the Company") is a joint stock company incorporated in Vietnam.

#### (b) Principal activities

The principal activities of the Company are to trade in food products; trade in non-alcoholic drinks, mineral water; trade in home care products; advise and execute trade promotion activities and provide architectural and related technical consultancy services under the Enterprise Registration Certificate No. 0302017440 issued by the Department of Planning and Investment of Ho Chi Minh City ("DPI") on 31 May 2000 and its amendments.

#### (c) Normal operating cycle

The normal operating cycle of the Company is generally within 12 months.

## (d) The Company's structure

During the period, in accordance with the Resolution No. 01/2022/NQ-DHDCD-MSC of the Company's Shareholders in Annual General Meeting dated 28 April 2022, the shareholders approved the plan to merge the Company to MasanConsumerHoldings Company Limited, the parent company. As at the date of this report, the merge exercise has yet to taken place.

As at 30 June 2022, the Company had 1,378 employees (1/1/2022: 1,262 employees).

# 2. Basis of preparation

#### (a) Statement of compliance

These separate interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

The Company prepares and issues its consolidated interim financial statements separately. For a comprehensive understanding of the consolidated financial position as at 30 June 2022 of the Company and its subsidiaries (collectively referred to as "the Group"), their consolidated results of operations and their consolidated cash flows for the six-month period then ended, these separate interim financial statements should be read in conjunction with the consolidated interim financial statements of the Group as at and for the six-month period ended 30 June 2022.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (b) Basis of measurement

These separate interim financial statements, except for the separate statement of cash flows, are prepared on the accrual basis using the historical cost concept. The separate statement of cash flows is prepared using the indirect method.

#### (c) Accounting period

The annual accounting period of the Company is from 1 January to 31 December. These separate interim financial statements are prepared for the six-month period ended 30 June 2022.

# (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for separate interim financial statements presentation purposes.

# 3. Significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these separate interim financial statements.

The accounting policies that have been adopted by the Company in the preparation of these separate interim financial statements are consistent with those adopted in the preparation of the latest separate annual financial statements.

#### (a) Foreign currency transactions

Transactions in currencies other than VND during the period have been translated into VND at rates approximating actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the average of the account transfer buying rates and selling rates at the end of the accounting period quoted by the commercial bank where the Company most frequently conducts transactions.

All foreign exchange differences are recorded in the separate statement of income.

#### (b) Cash and cash equivalents

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.





Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# (c) Investments

#### (i) Trading securities

Trading securities are those held by the Company for trading purpose i.e. purchased for resale with the aim of making profits over a short period of time. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less interest income for the period before investment acquisition date and allowance for diminution in value. An allowance is made for diminution in value of trading securities if there is evidence that market price of the securities item falls below its carrying amount. The allowance is reversed if the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

## (ii) Held-to-maturity investments

Held-to-maturity investments are those that the Board of Management of the Company has the intention and ability to hold until maturity. Held-to-maturity investments include term deposits at banks and loans receivable. These investments are stated at costs less allowance for doubtful debts.

#### (iii) Investments in subsidiaries

For the purpose of these separate interim financial statements, investments in subsidiaries are initially recognised at cost which includes purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the subsidiary has suffered a loss which may cause the Company to lose its invested capital, unless there is evidence that the value of the investment has not been diminished. The allowance is reversed if the subsidiary subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

#### (d) Accounts receivable

Accounts receivable from customers and other receivables are stated at cost less allowance for doubtful debts.

#### (e) Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and the estimated costs to sell.

The Company applies the perpetual method of accounting for inventories.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# (f) Tangible fixed assets

#### (i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repair, maintenance and overhaul cost, is charged to the separate statement of income in the period in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

#### (ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

*	leasehold improvements	3 - 5 years
	office equipment	3 - 8 years
	machinery and equipment	3 - 7 years
30	motor vehicles	3 - 7 years

#### (g) Intangible fixed assets

#### (i) Software

Cost of acquiring a new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible fixed asset. Software cost is amortised on a straight-line basis over their estimated useful lives ranging from 4 years to 10 years.

#### (ii) Brand name

Cost of acquiring a brand name is capitalised and treated as an intangible fixed asset and is amortised on a straight-line basis over the estimated useful lives of 10 years.

#### (h) Construction in progress

Construction in progress represents the costs of construction, machinery and equipment which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

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**Masan Consumer Corporation** 

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# (i) Long-term prepaid expenses

#### Tools and supplies

Tools and supplies include assets held for use by the Company in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of those assets are amortised on a straight-line basis over a period ranging from 2 years to 3 years.

# (j) Accounts payable

Accounts payable to suppliers and other payables are stated at their costs.

## (k) Provisions

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

#### (l) Equity

#### (i) Share capital and share premium

Ordinary shares are classified as equity. Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issuance of shares, net of tax effects. Such costs are recognised as a deduction from share premium. The excess of proceeds from issuance of shares over the par value of shares issued is recorded as share premium.

#### (ii) Repurchase and reissue of ordinary shares (treasury shares)

Before 1 January 2021

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is recognised as a reduction from equity. Repurchased shares are classified as treasury shares under equity. When treasury shares are sold for reissue subsequently, cost of the reissued shares is determined on a weighted average basis. Any difference between the amount received and the cost of the shares reissued is presented within share premium.

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### From 1 January 2021

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

This change in accounting policy has been applied prospectively from 1 January 2021 due to change in applicable laws and regulations on buying back shares.

## (m) Taxation

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the separate statement of income except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (n) Revenue

#### Sale of goods

Revenue from sale of goods is recognised in the separate statement of income when the significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or the possible return of goods. Revenue from sale of goods is recognised at the net amount after deducting sale discounts stated on the invoice.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (o) Financial income and financial expenses

#### (i) Financial income

Financial income mainly comprises interest income from deposits at banks, loans receivable and other investing activities, profits distributed by subsidiaries and foreign exchange gains.

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

Profits distributed by subsidiaries are recognised when the right to receive profits distributed by subsidiaries is established. Distributed profits which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

#### (ii) Financial expenses

Financial expenses mainly comprise interest expense on borrowings and foreign exchange losses.

Borrowing costs are recognised as an expense in the period in which they are incurred, except where the borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.

#### (p) Operating lease payments

Payments made under operating leases are recognised in the separate statement of income on a straightline basis over the term of the lease. Lease incentives received are recognised in the separate statement of income as an integral part of the total lease expense, over the term of the lease.

## (q) Related parties

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or whether the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# (r) Comparative information

Comparative information in these separate interim financial statements is presented as corresponding figures. Under this method, comparative information for the prior period is included as an integral part of the current period separate interim financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current period. Accordingly, the comparative information included in these separate interim financial statements is not intended to present the Company's separate financial position, separate results of operations or separate cash flows for the prior period.

The comparative information as at 1 January 2022 was derived from the balances and amounts reported in the Company's separate annual financial statements as at and for the year ended 31 December 2021. The comparative information for the six-month period ended 30 June 2021 was derived from the balances and amounts reported in the Company's separate interim financial statements as at and for the six-month period ended 30 June 2021.

# 4. Seasonality of operations

Total revenue of the Company typically increases in the fourth quarter of each year as distributors prepare for an anticipate increase in consumer demand in the months leading up to the Tet (Lunar New Year) holidays, which occur in the first quarter of each year. Accordingly, the Company typically increases the purchases of seasonings, convenience food and non-alcoholic drinks products from its subsidiaries and also increases advertising and promotional efforts in the fourth quarter of each year to boost sales during the period leading to the festive season.

# 5. Changes in accounting estimates

In preparing these separate interim financial statements, the Company's Board of Management has made several accounting estimates. Actual results may differ from these estimates. There were no significant changes in accounting estimates compared to those made in the most recent separate annual financial statements or those made in the same interim period of the prior year.

# 6. Changes in the composition of the Company

There were no significant changes in the composition of the Company since the end of the last annual accounting period which affect the Company's separate interim financial statements for the six-month period ended 30 June 2022.



Masan Consumer Corporation

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 7. Cash and cash equivalents

	30/6/2022 VND	1/1/2022 VND
Cash on hand	346,807,706	308,317,107
Cash at banks	15,989,027,010	6,990,074,272
Cash equivalents	3,935,992,160,000	9,332,900,000,000
	3,952,327,994,716	9,340,198,391,379

Cash equivalents represented term deposits at banks with original terms to maturity of three months or less from their transaction dates.

# 8. Investments in subsidiaries

	30	0/6/2022	1/1/2022		
	% of equity owned and voting rights	Cost VND	% of equity owned and voting rights	Cost VND	
Investments in subsidiaries:					
<ul> <li>Masan Food Company</li> </ul>					
Limited (i)	100%	3,446,400,009,348	100%	3,446,400,009,348	
<ul> <li>Masan Beverage</li> </ul>					
Company Limited (ii)	100%	4,315,000,000,000	100%	4,315,000,000,000	
<ul> <li>Masan Consumer</li> </ul>					
(Thailand) Limited (iii)	99.99%	64,771,500,000	99.99%	64,771,500,000	
<ul> <li>Masan HPC Company</li> </ul>					
Limited (iv)	100%	605,000,000,000	100%	605,000,000,000	
<ul> <li>Masan Innovation</li> </ul>					
Company Limited (v)	100%	60,000,000,000	100%	30,500,000,000	
		8,491,171,509,348		8,461,671,509,348	

The Company has not determined the fair values of investments in subsidiaries for disclosure in the separate interim financial statements because there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of investments in subsidiaries may differ from their carrying amounts.

There was no allowance for diminution in value of investments in subsidiaries of the Company in these separate interim financial statements for the six-month period ended 30 June 2022 and 2021.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

- (i) Masan Food Company Limited has 10 subsidiaries, which include (1) Masan Industrial One Member Company Limited ("MSI"), (2) Viet Tien Food Technology One Member Company Limited ("VTF"), (3) Masan PQ Corporation ("MPQ"), (4) Masan HD One Member Company Limited ("MHD"), (5) Masan MB One Member Company Limited ("MMB"), (6) Masan HG One Member Company Limited ("MHG"), (7) Masan JinJu Joint Stock Company ("MSJ"), (8) Nam Ngu Phu Quoc One Member Company Limited ("NPQ"), (9) Masan Long An Company Limited ("MLA") and (10) Masan HN Company Limited ("HNF"). These subsidiaries, except for MLA and HNF, are manufacturing companies and sell their products to the Company who then distributes them to the market. As at the date of issuance of these separate interim financial statements, MLA and HNF have not yet started their operations. Please see Note 34 for significant transactions between the Company and these subsidiaries.
- (ii) Masan Beverage Company Limited has 5 subsidiaries, which include (1) VinaCafé Bien Hoa Joint Stock Company ("VCF"), (2) Café De Nam Joint Stock Company ("CDN"), (3) Vinh Hao Mineral Water Corporation ("VHC"), (4) Kronfa., JSC ("KRP") and (5) Quang Ninh Mineral Water Corporation ("QNW"). These subsidiaries are manufacturing companies and sell their products to the Company who then distributes them to the market. As at the date of issuance of these separate interim financial statements, KRP temporarily ceases its operation. Please see Note 34 for significant transactions between the Company and these subsidiaries.
- (iii) Masan Consumer (Thailand) Limited ("MTH") is a trading and distribution company and distributes the Company's products in Thailand. Please see Note 34 for significant transactions between the Company and this subsidiary.
- (iv) Masan HPC Company Limited ("HPC") has 1 subsidiary, NET Detergent Joint Stock Company ("NET"). NET is a home care products manufacturing company and distributes its products directly to the market and through the Company. Please see Note 34 for significant transactions between the Company and these subsidiaries.
- (v) Masan Innovation Company Limited ("INV") has 2 subsidiaries, which include (1) Hi-Fresh Company Limited ("HIF") and (2) Joins Pro Professional Laundry Company Limited ("JPR"). HIF operates retail stores to retail the Company's consumer products to the end customers. JPR provides laundry services. Please see Note 34 for significant transactions between the Company and these subsidiaries.

MTH is incorporated in Thailand. Other subsidiaries are incorporated in Vietnam.

Movements of the investments in subsidiaries during the period were as follows:

	Six-month period ended		
	30/6/2022 VND	30/6/2021 VND	
Opening balance Additions during the period	8,461,671,509,348 29,500,000,000	8,222,671,509,348 27,000,000,000	
Closing balance	8,491,171,509,348	8,249,671,509,348	

Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

> Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 9. Accounts receivable from customers

	30/6/2022 VND	1/1/2022 VND
Receivable from related parties Receivable from third parties	355,196,785,664 153,721,530,497	265,052,115,608 221,124,240,854
	508,918,316,161	486,176,356,462

Please see Note 34 for detailed balances with the related parties. The trade related amounts due from related parties were unsecured, interest free and are receivable within 30 to 180 days from invoice date.

## 10. Short-term loans receivable

	30/6/2022 VND	1/1/2022 VND
Short-term loans receivable from related parties	4,421,581,871,592	4,086,581,871,592

The loans receivable from the related parties amounting to VND4,181,581,871,592 were unsecured and earned annual interest at 6.5% (1/1/2022: VND 4,086,581,871,592 at 6.5% per annum) during the period. These loans mature in December 2022. Interest is receivable on the maturity date of loan agreements. Please see Note 34 for detailed balances with the related parties.

The short-term loans receivable from a related party amounting to VND240,000,000,000 were unsecured and earned annual interest at 6.5% during the period. These loans mature within 12 months from the drawdown dates. Interest is receivable on the maturity date of loan agreements. Please see Note 34 for detailed balances with the related parties.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 11. Other receivables

#### (a) Other short-term receivables

(a)	Other short-term receivables		
		30/6/2022	1/1/2022
		VND	VND
	Non-trade amounts due from related parties:		
	<ul> <li>Distributed profits receivable</li> </ul>	2,896,046,683,660	3,735,055,037,293
	<ul> <li>Accrued short-term interest receivable (i)</li> </ul>	2,227,368,426,450	2,093,059,136,807
	<ul> <li>Other receivables (ii)</li> </ul>	41,737,475,539	3,881,928,929
	<ul> <li>Short-term deposits (iii)</li> </ul>	11,427,694,211	10 E
	Short-term deposits for other investments (iv)	3,330,000,000,000	2
	Accrued interest receivable from other investments (iv)	53,074,520,545	5
	Accrued interest receivable from deposits at banks	8,414,450,074	14,716,094,795
	Other short-term deposits	8,848,637,600	4,648,507,665
	Others	666,246,181	736,194,924
		8,577,584,134,260	5,852,096,900,413
(b)	Other long-term receivables		
		30/6/2022 VND	1/1/2022 VND
	Long-term deposits	24,812,687,071	29,955,973,671

- These represented interest income receivable from loans provided to related parties. Please see Note 10 and Note 34 for further information.
- (ii) Other receivables from related parties were unsecured, interest free and are receivable on demand.
- (iii) Short-term deposits represented deposits placed with a related party for warehouse rental.
- (iv) As at 30 June 2022, these balances represented the amounts deposited to third parties under business cooperation contracts. According to these contracts, these third parties committed to pay the Company a minimum rate of return on the deposit amounts of 6.0% per annum.

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 12. Inventories

	30/6/	2022	1/1/2	022
	Cost VND	Allowance VND	Cost VND	Allowance VND
Goods in transit	40,023,786,996	2	23,620,297,377	ne:
Raw materials	104,655,947,445	(420,887,384)	85,011,871,915	(4,710,931,401)
Tools and supplies	3,604,687,302	=	4,686,502,801	
Finished goods	28,668,838,192	(3,694,793,745)	42,272,415,020	(1,497,534,974)
Merchandise inventories	464,897,933,429	(6,505,652,398)	514,119,930,752	(20,440,592,962)
Goods on consignment	_	W. C.	5,674,077,458	-
	641,851,193,364	(10,621,333,527)	675,385,095,323	(26,649,059,337)

Movements of the allowance for inventories during the period were as follows:

	Six-month pe	riod ended
	30/6/2022 VND	30/6/2021 VND
Opening balance	26,649,059,337	18,884,348,806
Increase in allowance during the period	13,018,175,824	47,166,316,881
Allowance utilised during the period	(29,019,005,388)	(17,413,607,639)
Written back	(26,896,246)	(10,947,419,186)
Closing balance	10,621,333,527	37,689,638,862

Included in inventories as at 30 June 2022 was VND10,621 million (1/1/2022: VND26,649 million) of slow-moving inventories.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 13. Tangible fixed assets

	Leasehold improvements VND	Office equipment VND	Machinery and equipment VND	Motor vehicles VND	Total VND
Cost					
Opening balance	52,322,721,945	26,295,609,567	4,012,032,589	10,603,833,592	93,234,197,693
Additions during the period	127	41,245,000	338,897,809		380,142,809
Transfer from construction in progress	65	-	216,827,273	1,262,724,128	1,479,551,401
Closing balance	52,322,721,945	26,336,854,567	4,567,757,671	11,866,557,720	95,093,891,903
Accumulated depreciation					
Opening balance	52,322,721,945	19,562,109,141	3,156,844,278	5,841,974,250	80,883,649,614
Charge for the period	125	1,426,117,362	141,086,418	540,608,416	2,107,812,196
Closing balance	52,322,721,945	20,988,226,503	3,297,930,696	6,382,582,666	82,991,461,810
Net book value	-				
Opening balance		6,733,500,426	855,188,311	4,761,859,342	12,350,548,079
Closing balance		5,348,628,064	1,269,826,975	5,483,975,054	12,102,430,093

Included in tangible fixed assets were assets costing VND66,674 million which were fully depreciated as of 30 June 2022 (1/1/2022: VND65,762 million), but which are still in active use.





# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 14. Intangible fixed assets

	Software VND	Brand name VND	Total VND
Cost			
Opening balance and closing balance	289,078,074,497	636,363,636	289,714,438,133
Accumulated amortisation			
Opening balance	224,877,539,665	636,363,636	225,513,903,301
Charge for the period	17,795,917,842		17,795,917,842
Closing balance	242,673,457,507	636,363,636	243,309,821,143
Net book value			
Opening balance	64,200,534,832		64,200,534,832
Closing balance	46,404,616,990	-	46,404,616,990
Charge for the period  Closing balance  Net book value  Opening balance	17,795,917,842 242,673,457,507 64,200,534,832		17,795,917,8 243,309,821,1 64,200,534,8

Included in intangible fixed assets were assets costing VND13,049 million which were fully amortised as of 30 June 2022 (1/1/2022: VND13,049 million), but which are still in active use.

# 15. Construction in progress

		VND
Opening balance		1,085,404,617
Additions during the period		11,364,911,388
Transfer to tangible fixed assets		(1,479,551,401
Transfer to long-term prepaid expenses		(2,139,075,429
Closing balance	_	8,831,689,175
Major construction in progress at the end of the acco	unting period were as follows:	
Major construction in progress at the end of the acco		1/1/2022
Major construction in progress at the end of the acco	unting period were as follows:  30/6/2022 VND	1/1/2022 VND
Machinery and equipment	30/6/2022	11 2000 1000 1000 1000 1000 1100
Machinery and equipment	30/6/2022 VND	VND
Major construction in progress at the end of the accordance  Machinery and equipment  Office equipment  Others	30/6/2022 VND 4,419,408,751	VND

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 16. Long-term prepaid expenses

	Tools and supplies VND
Opening balance	8,548,881,323
Additions during the period	1,324,362,452
Transfer from construction in progress	2,139,075,429
Transfer from short-term prepaid expenses	1,219,710,737
Amortisation for the period	(2,835,539,638)
Closing balance	10,396,490,303

## 17. Deferred tax assets

# Recognised deferred tax assets

	30/6/2022 VND	1/1/2022 VND
Accrued advertising, promotion and sale support expenses	115,274,249,227	180,862,498,139
Accrued logistic expenses	24,348,649,903	44,210,972,874
Accrued sale discounts	6,360,190,041	8,179,375,187
Other accruals	26,069,239,796	27,628,558,330
	172,052,328,967	260,881,404,530

# 18. Accounts payable to suppliers

	30/6/2022 Cost/Amount within payment capacity VND	1/1/2022 Cost/Amount within payment capacity VND
Payable to related parties Payable to third parties	1,549,859,914,198 117,460,669,519	3,934,165,298,997 110,443,768,620
	1,667,320,583,717	4,044,609,067,617

Please see Note 34 for detailed balances with the related parties. The trade related amounts due to the related parties were unsecured, interest free and are payable within 90 days from invoice date.

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 19. Taxes payable to State Treasury

	1/1/2022 VND	Incurred VND	Paid VND	Net-off/Refunded VND	30/6/2022 VND
Value added tax	32,921,729,203	938,187,496,875	(33,028,952,792)	(938,080,273,286)	-
Corporate income tax	139,411,124,691	1,602,105,293	(117,753,307,820)		23,259,922,164
Personal income tax	3,599,864,729	80,102,406,021	(76,352,208,574)	(2,962,362,916)	4,387,699,260
Import-export tax		79,112,542	(79,112,542)		-
Others	288,606,194	12,837,516,741	(13,126,122,935)	5	
	176,221,324,817	1,032,808,637,472	(240,339,704,663)	(941,042,636,202)	27,647,621,424

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 20. Accrued expenses

	30/6/2022 VND	1/1/2022 VND
Advertising, promotion and sale support expenses	576,371,246,133	904,312,490,697
Logistic expenses	121,743,249,516	221,054,864,369
Bonus and 13th month salary	81,416,369,642	158,037,870,946
Exhibition expenses	71,205,904,332	54,459,304,548
Purchases not yet received invoices	39,552,673,197	29,769,726,565
Accrued information and technology expenses	32,999,600,840	44,463,680,096
Sale discounts	31,800,950,204	40,896,875,933
Accrued interest expense	16,020,821,393	11,249,346,990
Market research expense	3,155,810,000	5,840,000,000
Others	30,180,526,185	33,866,991,632
	1,004,447,151,442	1,503,951,151,776

# 21. Other payables

(a)	Other short-term payables		
		30/6/2022 VND	1/1/2022 VND
	Obligation to issue shares	221,892,678,100	-
	Trade union fee, social, health and unemployment insurances	6,826,831,177	7,568,407,430
	Dividends payable	4,740,188,500	4,886,304,100
	Others	1,010,012,951	812,240,524
		234,469,710,728	13,266,952,054
(b)	Other long-term payables		
		30/6/2022 VND	1/1/2022 VND
	Long-term deposits received	27,419,371,286	27,545,004,205

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 22. Short-term borrowings

	1/1/	2022	Mover	nents during the peri	od	30/6/	/2022
	Carrying amount VND	Amount within repayment capacity VND	Addition VND	Decrease VND	Revaluation VND	Carrying amount VND	Amount within repayment capacity VND
Short-term borrowings	5,078,998,793,316	5,078,998,793,316	7,237,261,760,711	(7,186,203,681,258)	20,272,581,362	5,150,329,454,131	5,150,329,454,131
Terms and o	W.1 C						
	onditions of outstand	ling short-term borrov	wings were as follows	Currency	Annual interest rate	30/6/2022 VND	1/1/2022 VND
Unsecured I	oank Ioans	ling short-term borrov	wings were as follows				

As at 30 June 2022, the Company provided guarantees over the long-term secured bank loans of its subsidiaries with the carrying value of VND1,345 billion (1/1/2022; VND1,416 billion).

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 23. Changes in owners' equity

	Share capital VND	Share premium VND	Treasury shares VND	Undistributed profits after tax VND	Total VND
Balance as at 1 January 2021	7,267,938,180,000	3,710,767,704,992	(1,640,252,631,255)	6,038,175,816,250	15,376,629,069,987
Net profit for the period Dividends		*	20	389,124,860,832 (3,189,572,181,000)	389,124,860,832 (3,189,572,181,000)
Balance as at 30 June 2021	7,267,938,180,000	3,710,767,704,992	(1,640,252,631,255)	3,237,728,496,082	12,576,181,749,819
Balance as at 1 January 2022	7,267,938,180,000	3,560,554,240,858	(994,666,327,121)	8,493,873,482,072	18,327,699,575,809
Net profit for the period				355,186,419,775	355,186,419,775
Balance as at 30 June 2022	7,267,938,180,000	3,560,554,240,858	(994,666,327,121)	8,849,059,901,847	18,682,885,995,584







Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 24. Share capital, share premium and treasury shares

The Company's authorised and issued share capital were as follows:

	30	0/6/2022	1	/1/2022
	Number of shares	VND	Number of shares	VND
Authorised and issued share capital				
Ordinary shares	726,793,818	7,267,938,180,000	726,793,818	7,267,938,180,000
Treasury shares				
Ordinary shares	10,915,388	994,666,327,121	10,915,388	994,666,327,121
Shares currently in circulati	on			
Ordinary shares	715,878,430	7,158,784,300,000	715,878,430	7,158,784,300,000
Share premium		3,560,554,240,858		3,560,554,240,858

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. All rights of shares bought back by the Company are suspended until those shares are reissued.

Share premium represents the excess of the proceeds on issuance of shares over their par value.

There were no movements of shares currently in circulation during the period.

## 25. Off balance sheet items

#### (a) Lease commitments

The future minimum lease payments under non-cancellable operating leases were as follows:

	30/6/2022 VND	1/1/2022 VND
Within 1 year	97,503,688,318	121,741,083,673
Within 2 to 5 years	25,608,000,000	51,681,466,053
	123,111,688,318	173,422,549,726

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

## (b) Capital expenditure commitments

The Company had the following outstanding capital commitments approved but not provided for in the separate balance sheet:

	30/6/2022 VND	1/1/2022 VND
Approved and contracted Approved but not contracted	1,810,539,825 43,152,671,560	6,145,060,099 10,723,998,227
	44,963,211,385	16,869,058,326

# (c) Foreign currency

	30/6/2	30/6/2022		022
	Original currency	VND equivalent	Original currency	VND equivalent
USD	301,850	6,982,704,147	141,063	3,195,081,933

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 26. Revenue from sale of goods

Total revenue represented the gross value of goods sold exclusive of value added tax.

Net revenue comprised of:

	Six-month p	eriod ended
	30/6/2022 VND	30/6/2021 VND
Total revenue		
<ul><li>Sale of goods</li><li>Other sales</li></ul>	11,468,222,561,075 4,065,304,667	10,854,880,172,728 2,604,880,450
	11,472,287,865,742	10,857,485,053,178
Less revenue deductions	A	
<ul> <li>Sale discounts</li> </ul>	40,965,809,785	182,971,594,862
<ul> <li>Sale returns</li> </ul>	28,050,465,005	48,353,891,219
	69,016,274,790	231,325,486,081
Net revenue	11,403,271,590,952	10,626,159,567,097

# 27. Cost of sales

	Six-month period ended		
	30/6/2022 VND	30/6/2021 VND	
Total cost of sales Goods sold	8,902,031,881,636	8,239,792,267,753	
Allowance for inventories	12,991,279,578	36,218,897,695	
	8,915,023,161,214	8,276,011,165,448	

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 28. Financial income

	Six-month period ended	
	30/6/2022 VND	30/6/2021 VND
Interest income from loans provided to related parties	134,309,289,643	216,439,938,204
Interest income from deposits at banks and other investments Foreign exchange gains	148,473,793,229 3,680,288,164	46,709,491,474 2,035,255,553
	286,463,371,036	265,184,685,231

# 29. Financial expenses

Six-month period ended	
30/6/2022	30/6/2021
VND	VND
66,690,471,472	49,758,992,465
26,423,469,187	4,624,120,774
11,147,776,298	4,383,942,675
104,261,716,957	58,767,055,914
	30/6/2022 VND 66,690,471,472 26,423,469,187 11,147,776,298

# 30. Selling expenses

	Six-month period ended		
	30/6/2022 VND	30/6/2021 VND	
Advertising, promotion and sale support expenses	1,229,343,755,350	1,208,727,432,841	
Logistic expenses	384,779,933,580	331,268,358,153	
Staff costs	241,083,705,445	218,124,582,550	
Exhibition expenses	61,092,006,945	52,711,728,141	
Leased line system and information technology services	22,769,368,632	18,728,250,414	
Marketing research expense	4,847,794,080	11,701,019,690	
Others	27,920,828,411	25,665,585,621	
	1,971,837,392,443	1,866,926,957,410	

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 31. General and administration expenses

	Six-month period ended		
	30/6/2022 VND	30/6/2021 VND	
Staff costs	138,821,791,874	97,889,070,802	
Office rental	33,257,438,189	32,103,595,120	
Leased line system and information technology services	25,929,300,796	24,505,817,870	
Research and development expenses	17,695,593,658	9,948,394,965	
Depreciation and amortisation of fixed assets	11,133,351,762	11,073,707,186	
Others	26,385,584,858	26,753,972,292	
	253,223,061,137	202,274,558,235	

# 32. Trading and business costs by elements

	Six-month period ended			
	30/6/2022	30/6/2021		
	VND	VND		
Cost of finished goods and merchandise goods sold	8,902,031,881,636	8,239,792,267,753		
Staff costs	379,905,497,319	316,013,653,352		
Depreciation and amortisation	19,903,730,038	19,786,454,346		
Outside services	1,779,715,191,230	1,689,694,597,194		
Others	58,527,314,571	79,925,708,448		

# 33. Income tax

# (a) Recognised in the separate statement of income

	Six-month period ended			
	30/6/2022 VND	30/6/2021 VND		
Current tax expense				
Current period	1,602,105,293	67,273,516,790		
Deferred tax expense				
Origination and reversal of temporary differences	88,829,075,563	31,045,816,768		
Income tax expense	90,431,180,856	98,319,333,558		

Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

#### (b) Reconciliation of effective tax rate

	Six-month period ended			
	30/6/2022 VND	30/6/2021 VND		
Accounting profit before tax	445,617,600,631	487,444,194,390		
Tax at the Company's income tax rate Non-deductible expenses	89,123,520,126 1,307,660,730	97,488,838,878 830,494,680		
	90,431,180,856	98,319,333,558		

# (c) Applicable tax rates

The Company has an obligation to pay corporate income tax to the government at usual income tax rate of 20% of taxable profits.

# (d) Tax contingencies

The taxation laws and their application in Vietnam are subject to interpretation and change over time as well as from one tax office to another. The final tax position may be subject to audit by a number of authorities, who are enabled by law to impose severe fines, penalties and interest charges. These facts may create tax risks in Vietnam that are substantially more significant than in other countries. The Board of Management believes that it has adequately provided for tax liabilities based on its interpretation of tax legislation, including transfer pricing requirements and computation of corporate income tax. However, the relevant authorities may have differing interpretations and the effects could be significant.



Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

# 34. Significant transactions and balances with related parties

During the period and as at the period/year end, the Company had the following transactions and balances with its related parties:

			tion value period ended	Receivable/(I	Payable) as at
Relationship	Nature of transactions	30/6/2022 VND	30/6/2021 VND	30/6/2022 VND	1/1/2022 VND
Ultimate parent company Masan Group Corporation	Sale of goods Management fee	55,756,814 1,001,886,300	47,529,455 1,822,481,038	38,012,561 3,431,971,409	5,739,999 2,430,085,109
Parent company MasanConsumerHoldings Company Limited	Dividends declared Dividends paid through net-off with loans receivable Dividends paid by cash	-	3,021,089,152,500 3,002,982,502,500 18,106,650,000	1/2 1/2 1/2	
Subsidiaries Masan Food Company Limited	Distributed profits	-		2,896,046,683,660	3,627,549,218,905
Masan Innovation Company Limited	Capital contribution	29,500,000,000	27,000,000,000		7-6
Masan HPC Company Limited	Distributed profits Sale of goods	-	341,169	14	294,723,388
Masan HD One Member Company Limited	Sale of goods Purchase of goods	45,068,450,543 884,385,718,242	51,340,527,230 780,408,086,959	(28,360,042,380)	(129,554,375,771)

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

			ion value period ended	Receivable/(	Payable) as at
Relationship	Nature of transactions	30/6/2022 VND	30/6/2021 VND	30/6/2022 VND	1/1/2022 VND
Masan Industrial One Member	Sale of goods	138,485,239,637	172,860,842,251	E	848
Company Limited	Sale of fixed assets		30,000,000	-	177
ii	Purchase of goods and services	2,710,978,970,283	2,877,199,107,303	(287,521,083,179)	(1,387,299,783,937)
	Loans provided	95,000,000,000	90,000,000,000	2,181,581,871,592	2,086,581,871,592
	Collection of loans by cash Collection of loans through net-off		18,170,000,000		
	with dividends payable		1,178,982,502,500	-	
	Interest income from loans receivable	67,679,481,424	96,854,006,699	1,305,302,467,550	1,237,622,986,126
	Management fee	15,285,794	-	(15,285,794)	1.50
Masan MB One Member	Sale of goods	96,775,876,814	96,271,710,564	721	2
Company Limited	Sale of fixed assets	5	1,964,544	-	-
2 2	Purchase of goods	2,097,252,992,599	2,057,418,347,542	(349,919,332,812)	(1,689,549,214,657)
	Loans provided		-	2,000,000,000,000	2,000,000,000,000
	Collection of loans through net-off				
	with dividends payable	724	1,824,000,000,000	121	
	Interest income from loans receivable	64,465,753,424	117,736,547,944	919,901,904,105	855,436,150,681
Masan JinJu Joint Stock	Sale of goods	4,611,334,867	2,364,297,420	191	-
Company and its branch	Purchase of goods	710,151,081,268	462,531,655,617	(208,678,000,000)	(152,093,792,921)
2-4-100.00T0.00T0-100559-200559-300599-300599	Loans provided	240,000,000,000		240,000,000,000	-
	Interest income from loans receivable	2,164,054,795		2,164,054,795	

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Transaction value Six-month period ended 30/6/2022 30/6/2021		Receivable/(Payable) as at 30/6/2022 1/1/2022	
Relationship	Nature of transactions	VND	VND	VND	VND
Masan HG One Member	Sale of goods	26,954,465,750	28,552,120,940	29	702
Company Limited	Sale of fixed assets	5	6,940,206	7.	(17)
	Purchase of goods	757,479,896,205	443,130,084,642	(109,122,372,999)	(435,458,908,979)
	Collection of loans by cash	F	84,500,000,000		-
	Interest income from loans receivable	#	1,849,383,561	-	<b>38</b> 7
Viet Tien Food Technology One					
Member Company Limited	Sale of goods	5,965,408	11,444,584	4,709,072	3.53
Masan PQ Corporation	Sale of goods	3,546,303	11,270,172	2,344,091	
	Purchase of goods	1	163,307,232		12
Nam Ngu Phu Quoc One	Sale of goods	470,156,836	595,422,479	-	
Member Company Limited	Purchase of goods	35,542,123,800	63,913,795,830	(58,581,975,240)	(37,578,511,695)
Masan Beverage Company					
Limited	Distributed profits	3	-	4	107,211,095,000
VinaCafé Bien Hoa Joint Stock	Sale of goods	23,501,285,456	26,293,047,737	Ψ.	
Company	Purchase of goods and services	848,169,692,924	711,763,618,695	(238,899,729,020)	(56,024,667,533)
Café De Nam Joint Stock	Sale of goods	18,249,983	112,347,757		
Company	Purchase of goods	1,782,023,040	1,382,861,076	(1,063,686,811)	(724,170,586)
Vinh Hao Mineral Water	Sale of goods	68,098,211	48,223,626		-
Corporation	Purchase of goods and services	255,751,383,301	230,053,220,521	(147,333,263,694)	(14,374,455)
					40

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

	Transaction value				
		Six-month pe	eriod ended	Receivable/(Payable) as at	
		30/6/2022	30/6/2021	30/6/2022	1/1/2022
Relationship	Nature of transactions	VND	VND	VND	VND
Quang Ninh Mineral Water	Sale of goods	40,388,582	135,185,819	2	72
Corporation	Purchase of goods and services	127,362,465,205	112,121,414,968	(120,378,530,563)	(28,043,819,863)
Masan Consumer (Thailand)					
Limited	Sale of goods	43,537,592,060	40,081,165,419	30,307,166,503	9,616,460,290
NET Detergent Joint Stock	Sale of goods	30,358,340,798	020	16,559,754,304	-
Company	Purchase of goods and services	88,544,998,731	57,645,158,970		(17,823,678,600)
Hi-Fresh Company Limited	Sale of goods	80,015,932	74,399,179	14,738,930	9,725,211
The state of the s	Sale of fixed assets	₹.	2,624,971	74	953
Other related parties					
Masan Brewery PY One					
Member Company Limited	Sale of goods	24,362,971	21,250,239	8,409,177	-
Masan Master Brewer Company					
Limited	Sale of goods	690,526	947,232	223,252	-
Masan Brewery Distribution One		290,267,774	50,346,241		: e:
Member Company Limited	Purchase of goods	4,044,267,416	376,761,226	-	
	Management fee	18,541,237,386	17,854,686,694	40,442,167,657	25,645,053,000
Masan Brewery MB Company					
Limited	Deposits	11,427,694,211	30	11,427,694,211	=
Masan Brewery HG One	Sale of goods	2,802,901,207	21,002,393	3,064,340,884	
Member Company Limited	Management fee	12	1,132,843,084	2,868,778,941	2,868,778,941

# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a – DN (Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Transactio		Dagairable//Da	vabla) as at
Relationship	Nature of transactions	Six-month per 30/6/2022 VND	30/6/2021 VND	Receivable/(Pa 30/6/2022 VND	1/1/2022 VND
MML Farm Nghe An Company	Sale of goods		75,792,465	w	á.
Limited	Management fee	378,273,269	1,145,578,474	402,964,859	1,600,876,379
Masan MEATLife Corporation	Sale of goods	16,728,182	68,673,981	4,359,273	2,800,001
	Management fee	17,855,641,435	5,534,722,859	17,855,641,435	3,460,908,168
MEATDeli Sai Gon Company	Sale of goods	693,501,309	97,211,071	378,690,853	114,244,571
Limited	Purchase of goods	28,936,796	59,428,751	5	17
	Management fee	3,394,067,914	2,207,168,477	3,556,933,978	3,575,300,853
MEATDeli HN Company	Sale of goods	631,290,897	255,281,440	159,417,897	248,956,759
Limited	Purchase of goods		249,391,229		12
	Management fee	2,026,276,873	3,624,066,200	2,127,213,012	5,377,861,008
	Prepayment for purchase of goods	8	281,683,695	#1	870
3F VIET Food Company Limited	Sale of goods	20,280,784	30,440,056	4,721,820	16,300,106
	Purchase of goods	4,404,000			2007 (2007) (2007) 2
	Management fee	186,942,990		190,757,886	-
3F VIET Joint Stock Company	Sale of goods	¥	24,399,003	*	(195)
Nui Phao Mining Company	Sale of goods	702,544,205	604,929,153	207,915,036	80,359,849
Limited	Management fee	646,956,702	603,657,889	1,512,186,781	865,230,079

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

		Transaction value Six-month period ended		Receivable/(Payable) as at	
Relationship	Nature of transactions	30/6/2022 VND	30/6/2021 VND	30/6/2022 VND	1/1/2022 VND
Wincommerce General	Sale of goods	576,112,517,912	407,259,733,273	272,049,664,188	212,986,454,214
Commercial Services	Purchase of goods and services	64,460,844,118	24,029,954,644	(1,897,500)	
Joint Stock Company	Office rental support fee	11,257,500,962	8,775,000,000	163,017,368	
10.5d QT	Settlement discount and other sale				
	support payable	11,886,826,534	4,316,688,961		( <del>4</del> )
	Other receivables	~	-	17,000,000	124,280,000
Wineco Agricultural Investment	Sale of goods	-	1,952,273	-	-
Development and Production Limited Liability Company	Office rental support fee	405,516,408	225,000,000	81,916,922	100
Phuc Long Heritage	Sale of goods	650,256,008	121	274,376,904	28,910,000
Joint Stock Company	Purchase of goods	10,190,451	-	2	2
	Management fee	1,197,033,900	(2)	1,197,033,900	-
Mobicast Joint Stock Company	Purchase of services	458,993,742	120	н.	191
The Supra Corporation	Sale of goods	33,896,720	靈	24,832,310	-
Agro Nutrition International	Sale of goods	5	56,596,640	5	25 <b>.</b>
Joint Stock Company (*)	Management fee	×	970,162,210	*	9.0
MNS Feed Tien Giang Company	Sale of goods	23	5,112,473	-	-
Limited (*)	Management fee	5.	458,694,819	-	•
MNS Feed Thai Nguyen	Sale of goods	*	28,404,690		
Company Limited (*)	Management fee	¥	570,316,600	20	
	100 000 000 000 000 000 000 000 000 000				12





# Masan Consumer Corporation Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

Relationship	Nature of transactions	Transactio Six-month per 30/6/2022 VND		Receivable/(Pay 30/6/2022 VND	able) as at 1/1/2022 VND
MNS Feed Vinh Long Company Limited (*)	Management fee	12	155,333,798	-	S.
MNS Feed Hau Giang Company Limited (*)	Sale of goods Management fee		5,112,473 466,290,622	8	ž
MNS Feed Nghe An Company Limited (*)	Sale of goods Management fee		34,834,955 742,306,754	-	8 8
Vietnamese – French Cattle Feed Joint Stock Company (*)	Sale of goods Management fee	# *	102,869,286 2,751,083,593	*	
Proconco Can Tho One Member Company Limited (*)	Sale of goods Management fee	2	24,399,000 1,137,938,517	1	i ž
Conco Binh Dinh Co., Ltd (*)	Sale of goods Management fee	2	9,643,263 694,091,665		20 21
Proconco Hung Yen Manufacturing and Trading Company Limited (*)	Sale of goods Management fee	5	5,150,909 98,003,747		8
Key management personnel	Remuneration to key management personnel (**)	7,645,294,066	6,034,242,001		-

Notes to the separate interim financial statements for the six-month period ended 30 June 2022 (continued)

Form B 09a - DN

(Issued under Circular No. 200/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)

As at 30 June 2022 and 1 January 2022, the Company had current and term deposit accounts at Vietnam Technological and Commercial Joint Stock Bank, a related party, at normal commercial terms.

- As at 1 December 2021, there was a change in control which resulted in these companies were not the related parties of the Company from 1 December 2021.
- (\*\*) No board fees were paid to members of the Board of Directors of the Company for the six-month periods ended 30 June 2022 and 2021.

## 35. Post balance sheet events

In July 2022, the Company's Board of Directors approved the plan for the issuance of shares to its employees under employees stock ownership plan ("ESOP") at VND85,000 per share after obtaining shareholders' approval at the Annual General Meeting of Shareholders in April 2022. As at the reporting date, the issuance of its shares has been completed.

There have been no other significant events occurred after the balance sheet date which would require adjustments or disclosures to be made in these separate financial statements.

18 August 2022

Huynh Viet Thang

Chief Financial Officer

Prepared by:

Phan Thi Thuy Hoa

Chief Accountant

Approved by

CÔNG TY CÔ PHẨN HÀNG TIÊU DÙNG

MASAN

P Hygreyen Hoang Yen Authorised Representative

45

