



MASAN CONSUMER CORPORATION
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ENGLISH TRANSLATION

PROPOSAL

AT THE 2019 ANNUAL GENERAL MEETING OF SHAREHOLDERS

Regarding: 2018 Profit Allocation and 2019 dividend advance

- Pursuant to the Law of Enterprise No. 68/2014/QH13 passed by the National Assembly of Social Republic of Vietnam on 26 November 2014;
- Pursuant to the Securities Law No. 70/2006/QH11 passed by the National Assembly of Social Republic of Vietnam on 29 June 2006;
- Pursuant to the Charter of Masan Consumer Corporation (the “*Company*”).

We would like to present the 2019 Annual General Meeting of Shareholders the plan of 2018 profit allocation and 2019 dividend advance as follows:

1. The plan of 2018 profit allocation and 2019 dividend advance:

We would like to present the 2019 Annual General Meeting of Shareholders the summary of business results of 2018 and undistributed profits after tax as of 31 December 2018 on the audited consolidated financial statements as follows:

Unit	VND
Net revenue	17,006,475,612,957
Profit before tax	3,894,405,218,185
Income tax expense – current	-565,570,608,804
Income tax benefit – deferred	68,644,808,241
Net profit after tax	3,397,479,417,622
Net profit after tax attributable to equity shareholders of the Company	3,367,089,339,533
Undistributed profits after tax as of 1/1/2018	2,226,022,362,372
Payment for Board of Directors fees of its subsidiaries	-
Net profit after tax attributable to equity shareholders of the Company	3,367,089,339,533
Dividend	-2,363,097,496,500
Change in ownership in subsidiaries without a change in control	-1,267,429,982,513
Undistributed profits after tax as of 31/12/2018	1,962,584,222,892

We would like to present the General Meeting of Shareholders to approve the 2018 profit allocation and 2019 dividend advance of the Company as follows:

- To distribute 2018 dividend and 2019 dividend advance in cash: 45% (4,500 VND/share). Timing to pay the 2018 dividend and 2019 dividend advance: within 6 months from the date of General Meeting of Shareholders Resolutions. The payment can be made in one or more tranches.
- To authorize the Board of Directors (and to approve the Board of Directors to re-authorize the Chairman) to decide the relevant issues and implement the procedures to pay and advance dividends in accordance with the law and on the basis of optimizing cash flow and deposits of the Company.

2. The plan of 2019 dividend advance:

In addition to the 2018 profit allocation and 2019 dividend advance as mentioned in item 1 above, we also would like to present the General Meeting of Shareholders to approve the dividend advance in 2019. To authorize the Board of Directors, subject to the business results, business plan and optimizing cash flow, to decide at its sole discretion all matters related to the advance of dividend in 2019, including whether or not to implement the dividend advance, percentage of dividend to be advanced, timing, payment method and other matters related to the advance of dividend for the shareholders.

Ho Chi Minh City, April 12, 2019

ON BEHALF OF THE BOARD

CHAIRMAN

(Signed and sealed)

TRUONG CONG THANG